



## Scott Soares

Life Case Specialist

As a Life Case Specialist, Scott helps our team with both large and small life case design. Scott will design solutions to offer the best financial plans for our clients. With hundreds of products on the market it is extremely important to have top notch competitive intelligence research.

His knowledge is industry-wide so whether it's finding the highest guaranteed tax-free loan income for life, college planning strategies, living accelerated benefits for extra long-term care protection, or tax-free legacy planning, Scott can help to find the best solutions to fit the clients' need.

We are not captive, meaning we are not affiliated with only one insurance company, so this gives Scott the ability to shop around from over 30+ carriers. His expertise has helped thousands of young and senior people, including pre-retirees and those already retired, to keep their hard-earned money safe and protected from the volatility of the market.

When Scott isn't working he enjoys cooking and spending time outdoors with his family.