

ADDENDUM NO. 1
to
COUNTY OF VENTURA REQUEST FOR PROPOSAL
NO. 5984 Toner Cartridges

June 26, 2020

Prospective Offerors are hereby notified of the following:

1. Response to Questions and Answers – per attached

SUPPLIERS signed addendum is due on or before due date & time.



Maria Moreno, Buyer

SUPPLIERS ACKNOWLEDGMENT:

I hereby acknowledge this Addendum No. 1

Company Name

Authorized Signature

Date

Title

QUESTIONS AND ANSWERS

1. Can we submit multiple responses to Attachment A - Cost Proposal?
Yes, you can
2. Can you please tell us what punchout system the County is currently using?
Currently, the County uses a CXML based system for punch-out order, Section III, 3.7.
3. Can we get a bid tabulation for the previous bid?
See attached, keep in mind the list is old.
4. The date and time of 3:00 p.m. on January 16, 2020 for the proposal submission is a typo, correct?
The RFP indicates July 7th as the due date. Where was the date of January 16, 2020 found?
5. Do you want us to include full resumes of all employees that will be working on the contract, including customer service agents? Or just the key personnel?
Resumes are of the key personnel only.
6. Will this RFP be awarded to one or more vendors?
Prior RFP was awarded to two (2) vendors, OEM and Compatible/Remanufactured, it's a possibility this RFP will be awarded to two (2) vendors again.
7. Do you have any local or California preferences for this RFP?
We do not have California local preference.
8. How much was spent on toner cartridges for OEM?
\$672,946.00 – plus what is purchased through punchout, unable to provide data for punchout.
9. How much was spent on toner cartridges for Remanufactured?
Remanufactured and compatible are combined. Total spent on both was \$378,681.00
10. How much was spent on toner cartridges for Compatibles?
Compatible is combined with remanufactured, separate data unavailable.
11. What was the usage per item on OEM cartridges?
The usage isn't broken down, see Attachment A, Cost Proposal.
12. What was the usage per item on Remanufactured cartridges?
The usage isn't broken down, see Attachment A, Cost Proposal.
13. What was the usage per item on Compatible cartridges?
The usage isn't broken down, see Attachment A, Cost Proposal.
14. Do you plan to make all or none award or you might make an award for only OEM to one vendor and/or compatible to another?

QUESTIONS AND ANSWERS

That determination will be made after all submissions have been evaluated

15. If we offer a volume rebate , say 1% if you hit one million dollars annually, would it count towards award or not?

RFP submissions are evaluated and given a score between 0-5 for each section. Any discount offered will be considered when the cost section is scored.

Document Description															
RFP #			3.			4.		5.		9.		14.		19.	
5522			Name of Vendor/Company			PERFORMANCE PLUS		STAPLES		COMPUWAVE		ULTREX BUSINESS PRODUCTS		OFFICE DEPOT	
Bid Opening			Phone Number			805 383-7871		714 868-4692		805 650-8808		805 783-1234 EXT 40		805 453-5604	
1-Dec-10			Fax Number			805 383-7872		714 868-4799		805 650-8561		805 783-2987		818 557-1781	
Buyer			City			CAMARILLO, CA		LA MIRADA, CA		VENTURA, CA		SAN LUIS OBISPO, CA		BURBANK, CA	
Maria Moreno			Quoted By			BRENDA R. VON TEUBER		MIKE GUON		SCOTT RUDOLPH		ROLF BERKERELD		PAT WELCH	
			Payment Terms												
			Payment Discount												
			FOB Point			DESTINAITON		DESTINATION		DESTINATION		DESTINATION		DESTINATION	
			Availability (in days)												
Item	Qty	U/M	Description			U/P	TOTAL	U/P	TOTAL	U/P	TOTAL	U/P	TOTAL	U/P	TOTAL
1	332		C8767WN	HEWLETT PACKARD DJ 5740		\$ 13.94	\$ 4,628.08	NO QUOTE	NO QUOTE	\$ 22.00	\$ 7,304.00	NO QUOTE	NO QUOTE	\$ 11.40	\$ 3,784.80
2	316		C4096A	LASER CTG HP 2100 (C4096A)		NO QUOTE				\$ 39.00	\$ 12,324.00			\$ 34.50	\$ 10,902.00
3	280		113R00711	XEROX PHASER 4510 BLACK TONER		NO QUOTE				NO QUOTE				\$ 144.90	\$ 40,572.00
4	264		C9363WN	HEWLETT PACKARD DJ 5740		\$ 15.25	\$ 4,026.00			\$ 26.50	\$ 6,996.00			\$ 11.99	\$ 3,165.36
5	248		Q7551A	LASER CTG HP P3005 (Q7551A)		NO QUOTE				\$ 76.00	\$ 18,848.00			\$ 57.45	\$ 14,247.60
6	236		51645A	HEWLETT PACKARD DJ 850C		\$ 13.22	\$ 3,119.92			\$ 15.50	\$ 3,658.00			\$ 7.69	\$ 1,814.84
7	212		113R00657	XEROX PHASER 4500 PRINT		NO QUOTE				\$ 143.00	\$ 30,316.00			\$ 119.00	\$ 25,228.00
8	210		Q5942A	LASER CTG HP 4250 (Q5942A)		NO QUOTE				\$ 72.00	\$ 15,120.00			\$ 56.39	\$ 11,841.90
9	198		1C6578DN	HEWLETT PACKARD DJ 970C		\$ 19.69	\$ 3,898.62			\$ 16.50	\$ 3,267.00			\$ 16.25	\$ 3,217.50
10	196		CE505A	HEWLETT PACKARD LJ P2035/2055D		NO QUOTE				\$ 52.00	\$ 10,192.00			\$ 54.00	\$ 10,584.00
11	182		CC364A	HEWLETT PACKARD LJ P4014/4015/		\$ 111.39	\$ 20,272.98			\$ 101.00	\$ 18,382.00			\$ 78.99	\$ 14,376.18
12	154		C8765WN	HEWLETT PACKARD DJ 5740		NO QUOTE				\$ 16.99	\$ 2,616.46			\$ 14.99	\$ 2,308.46
13	146		Q5942A	HEWLETT PACKARD LJ 4350A		NO QUOTE				\$ 71.00	\$ 10,366.00			\$ 56.39	\$ 8,232.94
14	128		Q6000A	HEWLETT PACKARD CLJ 2600		NO QUOTE				\$ 54.00	\$ 6,912.00			\$ 59.95	\$ 7,673.60
15	128		Q2612A	HEWLETT PACKARD LJ 1010		NO QUOTE				\$ 33.00	\$ 4,224.00			\$ 27.50	\$ 3,520.00
16	122		Q7551A	HEWLETT PACKARD LJ P3005D/DN		NO QUOTE				\$ 76.00	\$ 9,272.00			\$ 57.45	\$ 7,008.90
17	118		Q5949A	HEWLETT PACKARD LJ 1160A		NO QUOTE				\$ 47.00	\$ 5,546.00			\$ 36.03	\$ 4,251.54
18	114		C8766WN	HEWLETT PACKARD DJ 5740		NO QUOTE				\$ 19.95	\$ 2,274.30			\$ 14.85	\$ 1,692.90
19	110		CB436A	HEWLETT PACKARD LJ P1505/N		NO QUOTE				\$ 61.00	\$ 6,710.00			\$ 42.15	\$ 4,636.50
20	108		C4096A	HEWLETT PACKARD LJ 2100		NO QUOTE				\$ 38.50	\$ 4,158.00			\$ 34.50	\$ 3,726.00
21	100		Q5950A	HEWLETT PACKARD CLJ 4700		NO QUOTE				\$ 105.00	\$ 10,500.00			\$ 104.50	\$ 10,450.00
22	100		C8772WN	HEWLETT PACKARD DJ PS8250		NO QUOTE				\$ 7.95	\$ 795.00			\$ 7.69	\$ 769.00
23	94		Q6511A	HEWLETT PACKARD LJ 2420 (A)		NO QUOTE				\$ 55.00	\$ 5,170.00			\$ 69.23	\$ 6,507.62
24	92		CB335WN	HEWLETT PACKARD DJ D4260/4280		NO QUOTE				\$ 12.89	\$ 1,185.88			\$ 11.23	\$ 1,033.16
25	92		Q2610Z	LASER CTG HP 2300 (Q2610A)		NO QUOTE				\$ 58.00	\$ 5,336.00			\$ 46.32	\$ 4,261.44
26	90		C8773WN	HEWLETT PACKARD DJ PS8250		NO QUOTE				\$ 7.95	\$ 715.50			\$ 7.69	\$ 692.10
27	84		CB540A	HEWLETT PACKARD CLJ CP1215		NO QUOTE				\$ 52.00	\$ 4,368.00			\$ 57.00	\$ 4,788.00
28	82		Q5949A	LASER CTG HP 1160 (Q5949A)		NO QUOTE				\$ 47.00	\$ 3,854.00			\$ 36.03	\$ 2,954.46
29	80		TN430	BROTHER HL1240/1250/1270N		NO QUOTE				\$ 28.50	\$ 2,280.00			\$ 32.58	\$ 2,606.40
30	80		TN350	BROTHER HL2040/2070		NO QUOTE				\$ 40.00	\$ 3,200.00			\$ 36.23	\$ 2,898.40
31	78		C6656AN	HEWLETT PACKARD DJ 5550C		\$ 12.15	\$ 947.70			\$ 15.99	\$ 1,247.22			\$ 12.31	\$ 960.18
32	78		C4127X	LASER CTG HP 4000/4050 (C4127X)		NO QUOTE				\$ 47.00	\$ 3,666.00			\$ 37.69	\$ 2,939.82
33	74		CB541A	HEWLETT PACKARD CLJ CP1215		NO QUOTE				\$ 52.00	\$ 3,848.00			\$ 57.00	\$ 4,218.00
34	72		C9364WN	HEWLETT PACKARD DJ 5740		NO QUOTE				\$ 15.99	\$ 1,151.28			\$ 13.08	\$ 941.76
35	72		Q6511X	LASER CTG HP 2420 (Q6511X)		NO QUOTE				\$ 101.00	\$ 7,272.00			\$ 82.50	\$ 5,940.00
36	72		11A3540	LEXMARK 2300/2400 W/RIS		NO QUOTE				NO QUOTE				\$ 10.18	\$ 732.96

Procurement Department Buyer Worksheet

RFP #			3.			4.		5.		9.		14.		19.			
5522			Name of Vendor/Company			PERFORMANCE PLUS		STAPLES		COMPUWAVE		ULTREX BUSINESS PRODUCTS		OFFICE DEPOT		X, INC. DBA ONESTOP	
Bid Opening			Phone Number			805 383-7871		714 868-4692		805 650-8808		805 783-1234 EXT 40		805 453-5604		800 365-9545	
1-Dec-10			Fax Number			805 383-7872		714 868-4799		805 650-8561		805 783-2987		818 557-1781		818 884-5304	
Buyer			City			CAMARILLO, CA		LA MIRADA, CA		VENTURA, CA		SAN LUIS OBISPO, CA		BURBANK, CA		CANOGA PARK	
Maria Moreno			Quoted By			BRENDA R. VON TEUBER		MIKE GUON		SCOTT RUDOLPH		ROLF BERKERELD		PAT WELCH		MARX ACOSTA-RUBIO	
			Payment Terms														
			Payment Discount														
			FOB Point			DESTINAITON		DESTINATION		DESTINATION		DESTINATION		DESTINATION		DESTINATION	
			Availability (in days)														
Item	Qty	U/M	Description			U/P	TOTAL	U/P	TOTAL	U/P	TOTAL	U/P	TOTAL	U/P	TOTAL	U/P	TOTAL
37	70		C8542A	HEWLETT PACKARD CLJ CP1215		NO QUOTE				\$ 52.00	\$ 3,640.00					\$ 57.00	\$ 3,990.00
38	70		C8543A	HEWLETT PACKARD CLJ CP1215		NO QUOTE				\$ 52.00	\$ 3,640.00					\$ 57.00	\$ 3,990.00
39	70		F050ND	SHARP FO4400/4450/DC500		NO QUOTE				NO QUOTE						\$ 56.46	\$ 3,952.20
40	68		Q6003A	HEWLETT PACKARD CLJ 2600		NO QUOTE				\$ 54.00	\$ 3,672.00					\$ 66.50	\$ 4,522.00
41	68		C8771WN	HEWLETT PACKARD DJ PS8250		NO QUOTE				\$ 7.99	\$ 543.32					\$ 7.69	\$ 522.92
42	68		Q6511X	HEWLETT PACKARD LJ 2420 (X)		NO QUOTE				\$ 102.00	\$ 6,936.00					\$ 82.50	\$ 5,610.00
43	68		Q1338A	LASER CTG HP 4200 (Q1338A)		NO QUOTE				\$ 61.00	\$ 4,148.00					\$ 53.85	\$ 3,661.80
44	66		TN460	BROTHER HL1240/1250/1270N		NO QUOTE				\$ 36.00	\$ 2,376.00					\$ 34.49	\$ 2,276.34
45	66		Q6001A	HEWLETT PACKARD CLJ 2600		NO QUOTE				\$ 54.00	\$ 3,564.00					\$ 66.50	\$ 4,389.00
46	66		C4844A	HEWLETT PACKARD DJ 2200		NO QUOTE				\$ 22.95	\$ 1,514.70					\$ 10.51	\$ 693.66
47	66		Q1339A	HEWLETT PACKARD LJ 4300		NO QUOTE				\$ 119.00	\$ 7,854.00					\$ 66.92	\$ 4,416.72
48	64		T078120	EPSON STYLUS PHT R260/380		NO QUOTE				NO QUOTE						\$ 7.08	\$ 453.12
49	64		C9351AN	HEWLETT PACKARD FAX 1250		NO QUOTE				NO QUOTE						\$ 12.62	\$ 807.68
50	64		CE505A	LASER CTG HP P2035/2055 (CE505)		NO QUOTE				\$ 52.00	\$ 3,328.00					\$ 54.00	\$ 3,456.00
51	60		Q6002A	HEWLETT PACKARD CLJ 2600		NO QUOTE				\$ 54.00	\$ 3,240.00					\$ 66.50	\$ 3,990.00
52	60		Q7553A	HEWLETT PACKARD LJ P2015		NO QUOTE				\$ 64.00	\$ 3,840.00					\$ 46.15	\$ 2,769.00
53	56		Q6470A	HEWLETT PACKARD CLJ 3600/3800N		NO QUOTE				\$ 82.00	\$ 4,592.00					\$ 89.95	\$ 5,037.20
54	56		C8721WN	HEWLETT PACKARD DJ PS8250		NO QUOTE				\$ 12.99	\$ 727.44					\$ 8.46	\$ 473.76
55	56		C7115X	LASER CTG HP 1200 (C7115X)		NO QUOTE				\$ 34.00	\$ 1,904.00					\$ 38.54	\$ 2,158.24
56	54		C9720A	HEWLETT PACKARD CLJ 4600/4650/		NO QUOTE				\$ 80.00	\$ 4,320.00					\$ 77.50	\$ 4,185.00
57	50		C8727A	HEWLETT PACKARD DJ 3320		NO QUOTE				\$ 15.99	\$ 799.50					\$ 14.45	\$ 722.50
58	50		C3903A	LASER CTG HP 5P/5MP/6P (C3903A)		NO QUOTE				\$ 29.00	\$ 1,450.00					\$ 37.69	\$ 1,884.50
59	48		51640A	HEWLETT PACKARD DJ 1200C		NO QUOTE				NO QUOTE						\$ 19.92	\$ 956.16
60	48		Q7115A	HEWLETT PACKARD LJ 1200X		NO QUOTE				\$ 30.75	\$ 1,476.00					\$ 29.95	\$ 1,437.60
61	48		Q5942X	HEWLETT PACKARD LJ 4350X		NO QUOTE				\$ 74.00	\$ 3,552.00					\$ 66.15	\$ 3,175.20
			Subtotal				\$ 36,893.30		\$ -		\$300,191.60		\$ -		\$ -		\$ 305,008.92
			Sales Tax (8.25%)				3,043.70		0.00		24,765.81		0.00		0.00		25,163.24
			Freight														
			(less billing terms)														
			Other														
Evaluation Total				\$ 39,937.00		\$ -		\$324,957.41		\$ -		\$ -		\$ 330,172.16			

NEW CARTRIDGES

BID #							3.		4.		5.		9.		14.		19.	
5522			Name of Vendor/Company				PERFORMANCE PLUS		STAPLES		COMPUWAVE		ULTREX BUSINESS PRODUCTS		OFFICE DEPOT		X, INC. DBA ONESTOP	
Bid Opening			Phone Number				805 383-7871		714 868-4692		805 650-8808		805 783-1234 EXT 40		805 453-5604		800 365-9545	
1-Dec-10			Fax Number				805 383-7872		714 868-4799		805 650-8561		805 783-2987		818 557-1781		818 884-5304	
Buyer			City				CAMARILLO, CA		LA MIRADA, CA		VENTURA, CA		SAN LUIS OBISPO, CA		BURBANK, CA		CANOGA PARK	
Maria Moreno			Quoted By				BRENDA R. VON TEUBER		MIKE GUON		SCOTT RUDOLPH		ROLF BERKERELD		PAT WELCH		MARX ACOSTA-RUBIO	
			Payment Terms															
			Payment Discount															
			FOB Point				DESTINAITON		DESTINATION		DESTINATION		DESTINATION		DESTINATION		DESTINATION	
			Availability (in days)															
Item	Qty	U/M	Description				U/P	TOTAL	U/P	TOTAL	U/P	TOTAL	U/P	TOTAL	U/P	TOTAL	U/P	TOTAL
1	332		C8767WN	HEWLETT PACKARD DJ 5740			\$ 33.83	\$ 11,231.56	\$ 27.27	\$ 9,053.64	\$ 24.85	\$ 8,250.20	NO QUOTE	NO QUOTE	\$ 27.05	\$ 8,980.60	\$ 27.86	\$ 9,249.52
2	316		C4096A	LASER CTG HP 2100 (C4096A)			NO QUOTE		\$ 88.69	\$ 28,026.04	\$ 79.50	\$ 25,122.00			\$ 88.04	\$ 27,820.64	\$ 88.83	\$ 28,070.28
3	280		113R00711	XEROX PHASER 4510 BLACK TONER			\$ 192.12	\$ 53,793.60	\$ 157.89	\$ 44,209.20	\$ 153.50	\$ 42,980.00			\$ 156.89	\$ 43,929.20	\$ 174.88	\$ 48,966.40
4	264		C9363WN	HEWLETT PACKARD DJ 5740			\$ 37.85	\$ 9,992.40	\$ 30.81	\$ 8,133.84	\$ 29.95	\$ 7,906.80			\$ 30.26	\$ 7,988.64	\$ 31.17	\$ 8,228.88
5	248		Q7551A	LASER CTG HP P3005 (Q7551A)			NO QUOTE		\$ 114.74	\$ 28,455.52	\$ 102.50	\$ 25,420.00			\$ 120.74	\$ 29,943.52	\$ 116.11	\$ 28,795.28
6	236		51645A	HEWLETT PACKARD DJ 850C			\$ 34.95	\$ 8,248.20	\$ 28.44	\$ 6,711.84	\$ 25.85	\$ 6,100.60			\$ 27.94	\$ 6,593.84	\$ 28.48	\$ 6,721.28
7	212		113R00657	XEROX PHASER 4500 PRINT			\$ 296.00	\$ 62,752.00	\$ 243.28	\$ 51,575.36	\$ 238.75	\$ 50,615.00			\$ 244.71	\$ 51,878.52	\$ 254.16	\$ 53,881.92
8	210		Q5942A	LASER CTG HP 4250 (Q5942A)			NO QUOTE		\$ 131.92	\$ 27,703.20	\$ 120.25	\$ 25,252.50			\$ 130.96	\$ 27,501.60	\$ 133.50	\$ 28,035.00
9	198		1C6578DN	HEWLETT PACKARD DJ 970C			\$ 37.85	\$ 7,494.30	\$ 30.81	\$ 6,100.38	\$ 28.00	\$ 5,544.00			\$ 30.26	\$ 5,991.48	\$ 33.27	\$ 6,587.46
10	196		CE505A	HEWLETT PACKARD LJ P2035/2055D			\$ 87.49	\$ 17,148.04	\$ 70.46	\$ 13,810.16	\$ 68.65	\$ 13,455.40			\$ 74.15	\$ 14,533.40	\$ 75.47	\$ 14,792.12
11	182		CC364A	HEWLETT PACKARD LJ P4014/4015/			\$ 170.00	\$ 30,940.00	\$ 136.99	\$ 24,932.18	\$ 122.50	\$ 22,295.00			\$ 144.16	\$ 26,237.12	\$ 146.66	\$ 26,692.12
12	154		C8765WN	HEWLETT PACKARD DJ 5740			\$ 23.90	\$ 3,680.60	\$ 19.26	\$ 2,966.04	\$ 17.55	\$ 2,702.70			\$ 19.11	\$ 2,942.94	\$ 19.67	\$ 3,029.18
13	146		Q5942A	HEWLETT PACKARD LJ 4350A			\$ 163.77	\$ 23,910.42	\$ 131.92	\$ 19,260.32	\$ 120.25	\$ 17,556.50			\$ 130.96	\$ 19,120.16	\$ 133.50	\$ 19,491.00
14	128		Q6000A	HEWLETT PACKARD CLJ 2600			\$ 83.05	\$ 10,630.40	\$ 66.92	\$ 8,565.76	\$ 58.75	\$ 7,520.00			\$ 66.43	\$ 8,503.04	\$ 69.14	\$ 8,849.92
15	128		Q2612A	HEWLETT PACKARD LJ 1010			\$ 76.93	\$ 9,847.04	\$ 61.98	\$ 7,933.44	\$ 54.50	\$ 6,976.00			\$ 61.53	\$ 7,875.84	\$ 62.73	\$ 8,029.44
16	122		Q7551A	HEWLETT PACKARD LJ P3005D/DN			\$ 142.40	\$ 17,372.80	\$ 114.74	\$ 13,998.28	\$ 102.50	\$ 12,505.00			\$ 120.74	\$ 14,730.28	\$ 116.11	\$ 14,165.42
17	118		Q5949A	HEWLETT PACKARD LJ 1160A			\$ 78.37	\$ 9,247.66	\$ 63.15	\$ 7,451.70	\$ 55.50	\$ 6,549.00			\$ 62.69	\$ 7,397.42	\$ 63.90	\$ 7,540.20
18	114		C8766WN	HEWLETT PACKARD DJ 5740			\$ 27.43	\$ 3,127.02	\$ 22.32	\$ 2,544.48	\$ 20.35	\$ 2,319.90			\$ 21.93	\$ 2,500.02	\$ 22.35	\$ 2,547.90
19	110		CB436A	HEWLETT PACKARD LJ P1505/N			\$ 76.93	\$ 8,462.30	\$ 61.98	\$ 6,817.80	\$ 61.75	\$ 6,792.50			\$ 65.22	\$ 7,174.20	\$ 66.85	\$ 7,353.50
20	108		C4096A	HEWLETT PACKARD LJ 2100			\$ 110.07	\$ 11,887.56	\$ 88.69	\$ 9,578.52	\$ 79.50	\$ 8,586.00			\$ 88.04	\$ 9,508.32	\$ 88.83	\$ 9,593.64
21	100		Q5950A	HEWLETT PACKARD CLJ 4700			\$ 195.18	\$ 19,518.00	\$ 157.28	\$ 15,728.00	\$ 137.95	\$ 13,795.00			\$ 165.51	\$ 16,551.00	\$ 160.82	\$ 16,082.00
22	100		C8772WN	HEWLETT PACKARD DJ PS8250			\$ 10.40	\$ 1,040.00	\$ 8.46	\$ 846.00	\$ 8.25	\$ 825.00			\$ 8.31	\$ 831.00	\$ 9.95	\$ 995.00
23	94		Q6511A	HEWLETT PACKARD LJ 2420 (A)			\$ 136.12	\$ 12,795.28	\$ 109.69	\$ 10,310.86	\$ 101.30	\$ 9,522.20			\$ 108.89	\$ 10,235.66	\$ 112.16	\$ 10,543.04
24	92		CB335WN	HEWLETT PACKARD DJ D4260/4280			\$ 15.17	\$ 1,395.64	\$ 12.34	\$ 1,135.28	\$ 12.25	\$ 1,127.00			\$ 12.25	\$ 1,127.00	\$ 12.62	\$ 1,161.04
25	92		Q2610Z	LASER CTG HP 2300 (Q2610A)			NO QUOTE		\$ 106.67	\$ 9,813.64	\$ 94.50	\$ 8,694.00			\$ 105.90	\$ 9,742.80	\$ 109.08	\$ 10,035.36
26	90		C8773WN	HEWLETT PACKARD DJ PS8250			\$ 10.40	\$ 936.00	\$ 8.46	\$ 761.40	\$ 8.25	\$ 742.50			\$ 8.31	\$ 747.90	\$ 9.95	\$ 895.50
27	84		CB540A	HEWLETT PACKARD CLJ CP1215			\$ 77.80	\$ 6,535.20	\$ 62.67	\$ 5,264.28	\$ 62.25	\$ 5,229.00			\$ 65.95	\$ 5,539.80	\$ 68.35	\$ 5,741.40
28	82		Q5949A	LASER CTG HP 1160 (Q5949A)			NO QUOTE		\$ 63.15	\$ 5,178.30	\$ 55.50	\$ 4,551.00			\$ 62.69	\$ 5,140.58	\$ 63.90	\$ 5,239.80
29	80		TN430	BROTHER HL1240/1250/1270N			\$ 50.95	\$ 4,076.00	\$ 42.24	\$ 3,379.20	\$ 41.75	\$ 3,340.00			\$ 41.93	\$ 3,354.40	\$ 45.79	\$ 3,663.20
30	80		TN350	BROTHER HL2040/2070			\$ 50.95	\$ 4,076.00	\$ 42.34	\$ 3,387.20	\$ 41.75	\$ 3,340.00			\$ 42.04	\$ 3,363.20	\$ 41.98	\$ 3,358.40
31	78		C6656AN	HEWLETT PACKARD DJ 5550C			\$ 23.90	\$ 1,864.20	\$ 19.26	\$ 1,502.28	\$ 17.55	\$ 1,368.90			\$ 19.11	\$ 1,490.58	\$ 19.28	\$ 1,503.84
32	78		C4127X	LASER CTG HP 4000/4050 (C4127X)			NO QUOTE		\$ 113.38	\$ 8,843.64	\$ 100.75	\$ 7,858.50			\$ 112.55	\$ 8,778.90	\$ 113.57	\$ 8,858.46
33	74		CB541A	HEWLETT PACKARD CLJ CP1215			\$ 71.49	\$ 5,290.26	\$ 57.60	\$ 4,262.40	\$ 57.25	\$ 4,236.50			\$ 60.61	\$ 4,485.14	\$ 62.82	\$ 4,648.68
34	72		C9364WN	HEWLETT PACKARD DJ 5740			\$ 23.90	\$ 1,720.80	\$ 19.26	\$ 1,386.72	\$ 18.90	\$ 1,360.80			\$ 19.11	\$ 1,375.92	\$ 20.96	\$ 1,509.12
35	72		Q6511X	LASER CTG HP 2420 (Q6511X)			NO QUOTE		\$ 184.18	\$ 13,260.96	\$ 166.10	\$ 11,959.20			\$ 193.80	\$ 13,953.60	\$ 186.38	\$ 13,419.36
36	72		11A3540	LEXMARK 2300/2400 W/RIS			\$ 12.00	\$ 864.00	\$ 8.27	\$ 595.44	\$ 10.15	\$ 730.80			\$ 9.57	\$ 689.04	\$ 12.51	\$ 900.72

BID #						3.		4.		5.		9.		14.		19.	
5522			Name of Vendor/Company			PERFORMANCE PLUS		STAPLES		COMPUWAVE		ULTREX BUSINESS PRODUCTS		OFFICE DEPOT		X, INC. DBA ONESTOP	
Bid Opening			Phone Number			805 383-7871		714 868-4692		805 650-8808		805 783-1234 EXT 40		805 453-5604		800 365-9545	
1-Dec-10			Fax Number			805 383-7872		714 868-4799		805 650-8561		805 783-2987		818 557-1781		818 884-5304	
Buyer			City			CAMARILLO, CA		LA MIRADA, CA		VENTURA, CA		SAN LUIS OBISPO, CA		BURBANK, CA		CANOGA PARK	
Maria Moreno			Quoted By			BRENDA R. VON TEUBER		MIKE GUON		SCOTT RUDOLPH		ROLF BERKERELD		PAT WELCH		MARX ACOSTA-RUBIO	
			Payment Terms														
			Payment Discount														
			FOB Point			DESTINAITON		DESTINATION		DESTINATION		DESTINATION		DESTINATION		DESTINATION	
			Availability (in days)														
Item	Qty	U/M	Description			U/P	TOTAL	U/P	TOTAL	U/P	TOTAL	U/P	TOTAL	U/P	TOTAL	U/P	TOTAL
37	70		C8542A HEWLETT PACKARD CLJ CP1215			\$ 71.49	\$ 5,004.30	\$ 57.60	\$ 4,032.00	\$ 57.25	\$ 4,007.50			\$ 60.61	\$ 4,242.70	\$ 62.82	\$ 4,397.40
38	70		C8543A HEWLETT PACKARD CLJ CP1215			\$ 71.49	\$ 5,004.30	\$ 57.60	\$ 4,032.00	\$ 57.25	\$ 4,007.50			\$ 60.61	\$ 4,242.70	\$ 62.82	\$ 4,397.40
39	70		F050ND SHARP FO4400/4450/DC500			\$ 180.07	\$ 12,604.90	\$ 80.48	\$ 5,633.60	\$ 84.00	\$ 5,880.00			\$ 109.96	\$ 7,697.20	\$ 83.84	\$ 5,868.80
40	68		Q6003A HEWLETT PACKARD CLJ 2600			\$ 91.90	\$ 6,249.20	\$ 73.04	\$ 4,966.72	\$ 65.25	\$ 4,437.00			\$ 72.51	\$ 4,930.68	\$ 75.47	\$ 5,131.96
41	68		C8771WN HEWLETT PACKARD DJ PS8250			\$ 10.40	\$ 707.20	\$ 8.46	\$ 575.28	\$ 8.25	\$ 561.00			\$ 8.31	\$ 565.08	\$ 9.95	\$ 676.60
42	68		Q6511X HEWLETT PACKARD LJ 2420 (X)			\$ 228.55	\$ 15,541.40	\$ 184.18	\$ 12,524.24	\$ 166.10	\$ 11,294.80			\$ 193.80	\$ 13,178.40	\$ 186.38	\$ 12,673.84
43	68		Q1338A LASER CTG HP 4200 (Q1338A)			NO QUOTE		\$ 136.03	\$ 9,250.04	\$ 114.95	\$ 7,816.60			\$ 135.04	\$ 9,182.72	\$ 137.66	\$ 9,360.88
44	66		TN460 BROTHER HL1240/1250/1270N			\$ 71.50	\$ 4,719.00	\$ 59.58	\$ 3,932.28	\$ 58.50	\$ 3,861.00			\$ 59.16	\$ 3,904.56	\$ 58.90	\$ 3,887.40
45	66		Q6001A HEWLETT PACKARD CLJ 2600			\$ 91.90	\$ 6,065.40	\$ 73.04	\$ 4,820.64	\$ 65.25	\$ 4,306.50			\$ 72.51	\$ 4,785.66	\$ 75.47	\$ 4,981.02
46	66		C4844A HEWLETT PACKARD DJ 2200			\$ 37.05	\$ 2,445.30	\$ 30.15	\$ 1,989.90	\$ 29.25	\$ 1,930.50			\$ 29.61	\$ 1,954.26	\$ 30.19	\$ 1,992.54
47	66		Q1339A HEWLETT PACKARD LJ 4300			\$ 223.52	\$ 14,752.32	\$ 180.12	\$ 11,887.92	\$ 157.25	\$ 10,378.50			\$ 178.80	\$ 11,800.80	\$ 182.27	\$ 12,029.82
48	64		T078120 EPSON STYLUS PHT R260/380			\$ 15.83	\$ 1,013.12	\$ 12.62	\$ 807.68	\$ 12.85	\$ 822.40			\$ 12.27	\$ 785.28	\$ 13.73	\$ 878.72
49	64		C9351AN HEWLETT PACKARD FAX 1250			\$ 15.35	\$ 982.40	\$ 12.34	\$ 789.76	\$ 12.10	\$ 774.40			\$ 12.25	\$ 784.00	\$ 12.48	\$ 798.72
50	64		CE505A LASER CTG HP P2035/2055 (CE505)			NO QUOTE		\$ 70.46	\$ 4,509.44	\$ 68.65	\$ 4,393.60			\$ 74.15	\$ 4,745.60	\$ 75.47	\$ 4,830.08
51	60		Q6002A HEWLETT PACKARD CLJ 2600			\$ 91.90	\$ 5,514.00	\$ 73.04	\$ 4,382.40	\$ 65.25	\$ 3,915.00			\$ 72.51	\$ 4,350.60	\$ 75.47	\$ 4,528.20
52	60		Q7553A HEWLETT PACKARD LJ P2015			\$ 88.40	\$ 5,304.00	\$ 71.21	\$ 4,272.60	\$ 62.50	\$ 3,750.00			\$ 70.69	\$ 4,241.40	\$ 73.57	\$ 4,414.20
53	56		Q6470A HEWLETT PACKARD CLJ 3600/3800N			\$ 145.29	\$ 8,136.24	\$ 117.07	\$ 6,555.92	\$ 113.80	\$ 6,372.80			\$ 123.19	\$ 6,898.64	\$ 118.47	\$ 6,634.32
54	56		C8721WN HEWLETT PACKARD DJ PS8250			\$ 19.90	\$ 1,114.40	\$ 16.04	\$ 898.24	\$ 15.20	\$ 851.20			\$ 15.92	\$ 891.52	\$ 17.14	\$ 959.84
55	56		C7115X LASER CTG HP 1200 (C7115X)			NO QUOTE		\$ 67.74	\$ 3,793.44	\$ 59.25	\$ 3,318.00			\$ 67.25	\$ 3,766.00	\$ 68.56	\$ 3,839.36
56	54		C9720A HEWLETT PACKARD CLJ 4600/4650/			\$ 170.74	\$ 9,219.96	\$ 137.58	\$ 7,429.32	\$ 129.50	\$ 6,993.00			\$ 136.57	\$ 7,374.78	\$ 139.21	\$ 7,517.34
57	50		C8727A HEWLETT PACKARD DJ 3320			\$ 20.30	\$ 1,015.00	\$ 16.35	\$ 817.50	\$ 15.99	\$ 799.50			\$ 16.23	\$ 811.50	\$ 17.82	\$ 891.00
58	50		C3903A LASER CTG HP 5P/5MP/6P (C3903A)			NO QUOTE		\$ 82.98	\$ 4,149.00	\$ 74.50	\$ 3,725.00			\$ 82.38	\$ 4,119.00	\$ 83.98	\$ 4,199.00
59	48		51640A HEWLETT PACKARD DJ 1200C			NO QUOTE		\$ 28.44	\$ 1,365.12	\$ 27.85	\$ 1,336.80			\$ 27.94	\$ 1,341.12	\$ 29.40	\$ 1,411.20
60	48		Q7115A HEWLETT PACKARD LJ 1200X			\$ 84.07	\$ 4,035.36	\$ 54.23	\$ 2,603.04	\$ 52.50	\$ 2,520.00			\$ 53.83	\$ 2,583.84	\$ 54.88	\$ 2,634.24
61	48		Q5942X HEWLETT PACKARD LJ 4350X			NO QUOTE		\$ 199.62	\$ 9,581.76	\$ 186.00	\$ 8,928.00			\$ 198.17	\$ 9,512.16	\$ 200.97	\$ 9,646.56
62																	
63																	

RFP #			3.			4.			5.			9.			14.			19.					
5522			Name of Vendor/Company			PERFORMANCE PLUS			STAPLES			COMPUWAVE			ULTREX BUSINESS PRODUCTS			OFFICE DEPOT			X, INC. DBA ONESTOP		
Bid Opening			Phone Number			805 383-7871			714 868-4692			805 650-8808			805 783-1234 EXT 40			805 453-5604			800 365-9545		
1-Dec-10			Fax Number			805 383-7872			714 868-4799			805 650-8561			805 783-2987			818 557-1781			818 884-5304		
Buyer			City			CAMARILLO, CA			LA MIRADA, CA			VENTURA, CA			SAN LUIS OBISPO, CA			BURBANK, CA			CANOGA PARK		
Maria Moreno			Quoted By			BRENDA R. VON TEUBER			MIKE GUON			SCOTT RUDOLPH			ROLF BERKERELD			PAT WELCH			MARX ACOSTA-RUBIO		
			Payment Terms																				
			Payment Discount																				
			FOB Point																				
			Availability (in days)			DESTINAITON			DESTINATION			DESTINATION			DESTINATION			DESTINATION			DESTINATION		
Item	Qty	U/M	Description			U/P	TOTAL	U/P	TOTAL	U/P	TOTAL	U/P	TOTAL	U/P	TOTAL	U/P	TOTAL	U/P	TOTAL	U/P	TOTAL		
1	332		C8767WN	HEWLETT PACKARD DJ 5740		NO QUOTE		\$ 17.43	\$ 5,786.76	\$ 5.95	\$ 1,975.40	\$ 15.33	\$ 5,089.56	\$ 7.07	\$ 2,347.24	\$ 6.05	\$ 2,008.60						
2	316		C4096A	LASER CTG HP 2100 (C4096A)		\$ 24.36	\$ 7,697.76	\$ 37.36	\$ 11,805.76	\$ 31.00	\$ 9,796.00	\$ 42.00	\$ 13,272.00	\$ 26.96	\$ 8,519.36	\$ 27.45	\$ 8,674.20						
3	280		113R00711	XEROX PHASER 4510 BLACK TONER		NO QUOTE		NO QUOTE		NO QUOTE		\$ 126.67	\$ 35,467.60	NO QUOTE		\$ 111.65	\$ 31,262.00						
4	264		C9363WN	HEWLETT PACKARD DJ 5740		NO QUOTE		\$ 18.60	\$ 4,910.40	\$ 5.95	\$ 1,570.80	\$ 15.33	\$ 4,047.12	\$ 7.65	\$ 2,019.60	\$ 6.55	\$ 1,729.20						
5	248		Q7551A	LASER CTG HP P3005 (Q7551A)		\$ 41.58	\$ 10,311.84	\$ 69.23	\$ 17,169.04	\$ 70.50	\$ 17,484.00	\$ 56.00	\$ 13,888.00	\$ 51.62	\$ 12,801.76	\$ 30.75	\$ 7,626.00						
6	236		51645A	HEWLETT PACKARD DJ 850C		NO QUOTE		\$ 15.17	\$ 3,580.12	\$ 8.50	\$ 2,006.00	\$ 8.67	\$ 2,046.12	\$ 5.88	\$ 1,387.68	\$ 4.40	\$ 1,038.40						
7	212		113R00657	XEROX PHASER 4500 PRINT		NO QUOTE		\$ 118.84	\$ 25,194.08	\$ 105.00	\$ 22,260.00	\$ 140.00	\$ 29,680.00	\$ 113.84	\$ 24,134.08	\$ 82.45	\$ 17,479.40						
8	210		Q5942A	LASER CTG HP 4250 (Q5942A)		\$ 59.86	\$ 12,570.60	\$ 76.92	\$ 16,153.20	\$ 58.75	\$ 12,337.50	\$ 73.33	\$ 15,399.30	\$ 49.41	\$ 10,376.10	\$ 43.95	\$ 9,229.50						
9	198		1C6578DN	HEWLETT PACKARD DJ 970C		NO QUOTE		\$ 23.75	\$ 4,702.50	\$ 12.50	\$ 2,475.00	\$ 16.67	\$ 3,300.66	\$ 10.59	\$ 2,096.82	\$ 14.58	\$ 2,886.84						
10	196		CE505A	HEWLETT PACKARD LJ P2035/2055D		NO QUOTE		\$ 64.42	\$ 12,626.32	NO QUOTE		\$ 60.00	\$ 11,760.00	\$ 57.74	\$ 11,317.04	\$ 27.45	\$ 5,380.20						
11	182		CC364A	HEWLETT PACKARD LJ P4014/4015/		NO QUOTE		\$ 98.85	\$ 17,990.70	\$ 88.00	\$ 16,016.00	\$ 102.67	\$ 18,685.94	\$ 81.17	\$ 14,772.94	\$ 50.55	\$ 9,200.10						
12	154		C8765WN	HEWLETT PACKARD DJ 5740		NO QUOTE		\$ 11.68	\$ 1,798.72	\$ 5.75	\$ 885.50	\$ 13.00	\$ 2,002.00	\$ 7.07	\$ 1,088.78	\$ 6.05	\$ 931.70						
13	146		Q5942A	HEWLETT PACKARD LJ 4350A		\$ 59.86	\$ 8,739.56	\$ 76.92	\$ 11,230.32	\$ 58.75	\$ 8,577.50	\$ 73.33	\$ 10,706.18	\$ 49.41	\$ 7,213.86	\$ 43.95	\$ 6,416.70						
14	128		Q6000A	HEWLETT PACKARD CLJ 2600		\$ 45.00	\$ 5,760.00	\$ 53.68	\$ 6,871.04	\$ 51.50	\$ 6,592.00	\$ 57.33	\$ 7,338.24	\$ 52.77	\$ 6,754.56	\$ 39.55	\$ 5,062.40						
15	128		Q2612A	HEWLETT PACKARD LJ 1010		\$ 24.22	\$ 3,100.16	\$ 36.29	\$ 4,645.12	\$ 32.00	\$ 4,096.00	\$ 36.00	\$ 4,608.00	\$ 25.88	\$ 3,312.64	\$ 17.60	\$ 2,252.80						
16	122		Q7551A	HEWLETT PACKARD LJ P3005D/DN		\$ 41.58	\$ 5,072.76	\$ 69.23	\$ 8,446.06	\$ 70.50	\$ 8,601.00	\$ 56.00	\$ 6,832.00	\$ 51.62	\$ 6,297.64	\$ 30.75	\$ 3,751.50						
17	118		Q5949A	HEWLETT PACKARD LJ 1160A		\$ 30.00	\$ 3,540.00	\$ 46.49	\$ 5,485.82	\$ 46.00	\$ 5,428.00	\$ 43.33	\$ 5,112.94	\$ 43.35	\$ 5,115.30	\$ 24.75	\$ 2,920.50						
18	114		C8766WN	HEWLETT PACKARD DJ 5740		NO QUOTE		\$ 13.98	\$ 1,593.72	\$ 5.75	\$ 655.50	\$ 15.33	\$ 1,747.62	\$ 6.76	\$ 770.64	\$ 6.60	\$ 752.40						
19	110		C8436A	HEWLETT PACKARD LJ P1505/N		\$ 37.88	\$ 4,166.80	\$ 53.87	\$ 5,925.70	NO QUOTE	NO QUOTE	\$ 44.00	\$ 4,840.00	\$ 34.37	\$ 3,780.70	\$ 24.75	\$ 2,722.50						
20	108		C4096A	HEWLETT PACKARD LJ 2100		\$ 24.36	\$ 2,630.88	\$ 37.36	\$ 4,034.88	\$ 30.50	\$ 3,294.00	\$ 42.00	\$ 4,536.00	\$ 26.96	\$ 2,911.68	\$ 27.45	\$ 2,964.60						
21	100		Q5950A	HEWLETT PACKARD CLJ 4700		NO QUOTE		\$ 106.26	\$ 10,626.00	\$ 105.95	\$ 10,595.00	\$ 116.00	\$ 11,600.00	\$ 89.86	\$ 8,986.00	\$ 75.85	\$ 7,585.00						
22	100		C8772WN	HEWLETT PACKARD DJ PS8250		NO QUOTE		NO QUOTE	NO QUOTE	\$ 4.50	\$ 450.00	\$ 15.33	\$ 1,533.00	NO QUOTE	NO QUOTE	\$ 5.50	\$ 550.00						
23	94		Q6511A	HEWLETT PACKARD LJ 2420 (A)		\$ 46.49	\$ 4,370.06	\$ 72.70	\$ 6,833.80	\$ 57.95	\$ 5,447.30	\$ 53.00	\$ 4,982.00	\$ 43.53	\$ 4,091.82	\$ 30.25	\$ 2,843.50						
24	92		CB335WN	HEWLETT PACKARD DJ D4260/4280		NO QUOTE		NO QUOTE	NO QUOTE	\$ 8.25	\$ 759.00	\$ 13.00	\$ 1,196.00	\$ 8.40	\$ 772.80	\$ 10.95	\$ 1,007.40						
25	92		Q2610Z	LASER CTG HP 2300 (Q2610A)		\$ 27.19	\$ 2,501.48	\$ 57.73	\$ 5,311.16	\$ 41.00	\$ 3,772.00	\$ 46.67	\$ 4,293.64	\$ 35.56	\$ 3,271.52	\$ 38.45	\$ 3,537.40						
26	90		C8773WN	HEWLETT PACKARD DJ PS8250		NO QUOTE		NO QUOTE	NO QUOTE	\$ 4.50	\$ 405.00	\$ 15.33	\$ 1,379.70	NO QUOTE		\$ 5.50	\$ 495.00						
27	84		CB540A	HEWLETT PACKARD CLJ CP1215		NO QUOTE		\$ 56.90	\$ 4,779.60	NO QUOTE		\$ 54.67	\$ 4,592.28	\$ 45.89	\$ 3,854.76	\$ 38.45	\$ 3,229.80						
28	82		Q5949A	LASER CTG HP 1160 (Q5949A)		\$ 30.01	\$ 2,460.82	\$ 46.49	\$ 3,812.18	\$ 46.00	\$ 3,772.00	\$ 43.33	\$ 3,553.06	\$ 43.35	\$ 3,554.70	\$ 24.75	\$ 2,029.50						
29	80		TN430	BROTHER HL1240/1250/1270N		\$ 20.79	\$ 1,663.20	\$ 24.67	\$ 1,973.60	NO QUOTE		\$ 43.33	\$ 3,466.40	\$ 22.36	\$ 1,788.80	\$ 24.75	\$ 1,980.00						
30	80		TN350	BROTHER HL2040/2070		\$ 16.63	\$ 1,330.40	\$ 27.12	\$ 2,169.60	\$ 34.00	\$ 2,720.00	\$ 42.67	\$ 3,413.60	NO QUOTE		\$ 21.95	\$ 1,756.00						
31	78		C6656AN	HEWLETT PACKARD DJ 5550C		NO QUOTE		\$ 14.63	\$ 1,141.14	\$ 11.99	\$ 935.22	\$ 14.33	\$ 1,117.74	\$ 7.05	\$ 549.90	\$ 12.10	\$ 943.80						
32	78		C4127X	LASER CTG HP 4000/4050 (C4127X)		\$ 39.66	\$ 3,093.48	\$ 37.91	\$ 2,956.98	\$ 32.50	\$ 2,535.00	\$ 48.67	\$ 3,796.26	\$ 30.00	\$ 2,340.00	\$ 26.40	\$ 2,059.20						
33	74		CB541A	HEWLETT PACKARD CLJ CP1215		NO QUOTE		\$ 60.25	\$ 4,458.50	NO QUOTE		\$ 52.00	\$ 3,848.00	\$ 45.89	\$ 3,395.86	\$ 38.45	\$ 2,845.30						
34	72		C9364WN	HEWLETT PACKARD DJ 5740		NO QUOTE		\$ 17.56	\$ 1,264.32	\$ 5.75	\$ 414.00	\$ 14.00	\$ 1,008.00	\$ 8.04	\$ 578.88	\$ 6.05	\$ 435.60						
35	72		Q6511X	LASER CTG HP 2420 (Q6511X)		\$ 49.91	\$ 3,593.52	\$ 84.38	\$ 6,075.36	\$ 52.00	\$ 3,744.00	\$ 73.33	\$ 5,279.76	\$ 63.08	\$ 4,541.76	\$ 35.75	\$ 2,574.00						
36	72		11A3540	LEXMARK 2300/2400 W/RIS		NO QUOTE		NO QUOTE		NO QUOTE		\$ 14.65	\$ 1,054.80	NO QUOTE		\$ 9.90	\$ 712.80						

REMANUFACTURED

Recap 5522 Remans.xls