

Sun Petrochemicals Private Limited

(SunPetro)

Commercial & Supply Chain Management

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CIN: U24219GJ1995PTC028519

No.: SunPetro/Gujarat/Down Hole Gauges/2021-22/SPPL-050/Bulletin-1

Date: 20.04.2021

BULLETIN #01

Sub: Supply of Downhole Gauge for Artificial Lift Pump (PCP & ESP) for SunPetro's Oil & Gas fields in Gujarat

Ref: Tender No.: SunPetro/Gujarat/Down Hole Gauges/2021-22/SPPL-050

Sun Petrochemicals Private Limited (SunPetro), hereby authorized following amendment / clarification in the above referred Tender:

Sr. No	BEC Criteria	Bidder Query	SunPetro Reply
1	Bidder shall submit the Past Track Record (PTR) of supplying downhole gauge for PCP or ESP for oil & gas wells with successful performance report from the client.	Bidder have built tie-ups with some of the world's leading providers for downhole gauge for PCP or ESP and other high-end technology as well. Bidder will be proposing the equipment from the supplier with proven track record of such supplies and services covering entire SOW and Responsibility Matrix with full compliance to tender requirements. Please advise if Company will be considering our bid because as "Bidder" will not have required PTR.	Bidder can share the valid proof of tie up, e.g., MOU, JV documents etc., with reputed suppliers of downhole gauge while bidding. PTR of the supplier shall be required, and Bidder will ensure back-to-back warranty and guarantee from supplier as per tender terms and conditions.
2	Bidder shall have average INR 1 CR of turn over for the last three financial years.	Bidder will not be able to show the 1Cr Turn Over for last three financial years as we are founded in 2019. Since founding, we have developed some State-of-the-art technology for oilfield. Please advise if Company will be considering our bid. We would just like to add that several corporates and All Government Enterprises have waived-off the financial criteria for Startups to boost the Startup ecosystem in India. Bidder has already received several Purchase Orders including from ONGC itself putting faith in our capabilities	Bidder shall share the financials of the supplier with a valid proof of tie up with the supplier to meet the BEC criteria.

All other terms & condition of the tender remains unchanged.

Regards

Sun Petrochemicals Pvt Ltd.